

## **Blackpol Colombia and Factum Global Announce Strategic Alliance to Support Individuals and Businesses Seeking to Diversify**

*The partnership enables Blackpol to complement its existing capacity by extending Factum Global's U.S. expertise and presence to Colombian individuals and businesses seeking expansion assistance.*

BOGOTA and WASHINGTON – March 01, 2023 – Blackpol Colombia, an international consulting firm that provides legal, strategic, and business services, and Factum Global, an international consulting firm that specializes in helping organizations expand and operate across global markets, announced a strategic alliance to support Colombian individuals and businesses seeking to diversify their assets and expand operations into the U.S. market.

In 2022, Colombians invested abroad at a record increase of +47% from 2021, according to the Central Bank of Colombia<sup>1</sup>, signaling a sizeable shift in domestic investment confidence. Amid the unstable and rapidly evolving Colombia geopolitical and economic climate, the new Blackpol Colombia/Factum Global alliance will seamlessly enable individuals and business executives to access local, in-market experts in the U.S. to help them manage financial risk by diversifying assets or expanding business operations.

The combined legal, tax, and strategic business services capabilities enable the firms to serve as a one-stop solution for clients across multiple markets. From establishing a legal business entity, to opening a bank account, forming a global business strategy, conducting market research, and offering local tax or legal expertise, the combined forces of Blackpol Colombia and Factum Global provide a solution that enables customers to diversify and expand into the U.S. with confidence.

"Recently, we have heard from high-net-worth individuals and executives from various companies in Colombia who have tirelessly sought out a local and reliable partner in the United States to help them establish a presence there," said **Alberto Fernandez, Managing Director of Blackpol Colombia**. "Our new strategic partnership with Factum Global, based in Washington D.C., allows us to offer our clients local experts to help them expand their market opportunity or manage their risk by investing in the United States during these times of uncertainty.

"Today, Colombian citizens and business executives are more worried about managing their risk than ever before," said **Francisco Gomez, Founder & CEO of Factum Global** and a Colombian-American citizen. "We are excited to build this strategic alliance with Blackpol to provide a comprehensive, local solution to those seeking to strategically diversify their risk by establishing themselves or their businesses in the U.S. or elsewhere in the world."

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<sup>1</sup> <https://www.portafolio.co/negocios/inversion/inversion-record-de-colombianos-en-el-exterior-cuanto-fue-y-en-que-se-invirtio-571002>

**About Blackpol**

Blackpol Colombia is a consulting firm that provides legal, strategic, and business services, becoming strategic allies of business groups and different organizations in their daily operations and international expansion. Especially in the markets of Spain and Mexico, where Blackpol has a presence.

**About Factum Global**

Factum Global is an international consulting firm that helps organizations expand globally. With over 75 years of combined global expansion experience, our team disrupts the status quo through a company model that brings you transparency, personalized executive-level service, and a proven roadmap to accelerate your organization's growth. Whether it's launching into a new market, establishing a local office, or navigating tax laws — we will guide you every step of the way. Let us help you create your global strategy and connect you to the world, profitably. Visit us at [FactumGlobal.com](http://FactumGlobal.com).

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